

ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES

2009 Convention –Round Table Summaries

1) **HOW TO INCREASE EXHIBITORS' KNOWLEDGE FOR SHOWING**

- Hold an exhibitor education session / workshop for showing – include information regarding rules; step-by-step directions on how to exhibit; encourage directors to attend
- Include in prize book AND on website – “Tips for Showing” and a sample ‘completed’ tag
- Marking system – include it in prize book and/or on posters in exhibit hall
- Use OAAS and OHA (Horticultural) Judging Standards Books and make them available to exhibitors
- Pre-release a mini-fair book – ensure that information for specific sections that need work ahead are available well in advance --- can be put on the web
- Include specific rules for classes – clear concise descriptions (i.e. use of mini loaves)
- Spell everything out in the prize book – i.e. detail all rules
- Mail out prize lists to exhibitors
- Post prize list on website – also have available in libraries, banks, feed stores, grocery stores, schools
- For juniors, work with school staff to get prize lists to children
- For summer fairs, get information into schools in the spring
- Advertise – market / invite ‘first time’ exhibitors
- Mentor new exhibitors – ask experienced exhibitors if they would mentor one or a group of new exhibitors
- Put out a press release in local papers advising how/ where to get prize books
- Make new directors aware of policies and rules
- Have exhibitors’ tags available at various locations
- Collect e-mail addresses to send out advice on how to exhibit
- Ask judges to write comments and instructions on entry tags ***this was voted most desirable point

2) **ENTERTAINMENT IDEAS ON A SMALL BUDGET: ADDING VALUE BUT NOT EXPENSE**

- “The cheapest entertainment is usually the best!”
- Trampolines (keep safety in mind)
- Hot air inflatables
- Spelling bee
- Toddler theme
- “Drop Zone” – dropping things for people to pick-up
- Farmers’ Olympics – farm related chores and timed events

- Bicycle ramps / skate board ramps
- Teddy Bear contents – youngest / oldest showing a bear
- Magicians and clowns
- Batman / superman (superhero) costume dress-ups
- Trivia contest – entry fees used to pay prize money
- Wii / Karaoke / Guitar Hero competitions – tournament
- Lawn mower races
- White elephant tent – giant yard sale with donates goods from community
- Mutton busting – timed riding on sheep
- Cakewalk – musical chairs with winner receiving a cake
- Rooster calling
- Comedy night / Dinner theatre / Deal or No Deal
- Bubble bouncing for younger children
- Survey the community or town – what would you like for entertainment
- Sometimes local talent doesn't hold the crowd
- Fireworks donated
- Profit sharing
- Use themes
- Shriners for children's entertainment
- Air band competition using DJ from local radio station
- Idol contest / Rising star competition (with sponsored prizes)
- Fireman competition
- Tractor pull
- Pie auction
- Fashion show using children to model
- Baseball throw with police or other local EMS
- Loonie in the straw – make sure you have an age limit for participants
- Wading pool filled with shelled corn
- Round bale filled with 100 loonies donated by the bank (use popsicle sticks and redeem them for loonies)
- Square dancing / Cloggers
- Use high school bands and choirs
- Share big talent with another fair – split afternoon and evening shows
- Have a second stage with local entertainment

- Partner with different groups – event sponsorship
- Donut eat contest
- Chilli cook-off – people’s choice
- Obstacle course with golf carts – driver is blindfolded and the passenger gives instructions on where to go/turn
- OPP roll over demonstration
- MADD – anti-drinking and driving programs
- Dog obedience club shows
- Wet clothesline contest (see who can hang up the most clothes first)
- Attend at the schools and give free seeds etc. – sunflower, zucchini
- Pedal tractor pull
- Penny auction for children
- Silent auction

3) SETTING GATE ADMISSIONS AND WEEKEND PASSES

- Arthur - Took donations in lieu of admission – some paid with coins, \$5, \$20
- Grand Valley – Adults, high school \$6, 12 & under free
- Chesterville – Use wristbands – Friday (Grandstand) \$8-\$10 / Sat-Sun \$5, under 5 free; Family pass includes midway - available on website
- Woodstock - \$6 admission; free parking; 12 & under free; weekend pass \$15; free passes – problem with entertainment
- Williamstown - \$7 admission; \$20 weekend (3 days); 12 & under free; passes – highland dancers, concessions/vendors; volunteers do not get passes; 30 directors – passes
- Orangeville - \$5 Friday; daily \$8; high school \$5; elementary \$2; pre-school free; \$20 weekend pass; exhibitors free; livestock exhibitors free; vendors 2-day pass free; radio – gate to chair to okay
- Caledonia - \$8; \$2 school age; pre-school free; \$15 family pass Sunday (2 adults/2 kids); Thurs \$5 donation to wristband; Sun senior free; volunteers 1 pass per day – turned in at gate; exhibitors entry deducted off prize; parking \$3 (limited)
- Erin (Thanksgiving) - \$8 adult \$3 kids; \$25 weekend 4-day, \$20 weekend 3-day; no parking on grounds
- Marmora – Sat, Sun \$5; Mon \$2; derby \$5, all but driver & mechanic; horse show, driver & handler; limited parking; Sat, Mon car show – driver/requester inside entry fee; kids must be accompanied by parents
- Roseneath - \$8 gate admission; \$12 2-day pass (\$8 can be upgraded by secretary for additional day) \$8 membership (gets you in for 2 days); free parking
- Brampton - \$9 adults; 4-day pass \$20 (cards are punched); \$7 students & seniors; 4-day pass \$15; \$2 kids 5-12; 4-day pass \$10; membership \$5 – no admission included
- Harrow - \$7 admission; \$15 4-day pass (use card for pass)

- Clinton - \$4 Sat / Sun; \$10 Fri for derby; Sat Family Day \$6 for family (have to police)
- Arnprior – 2½ day fair – \$8 admission, under 12 free; membership \$5 (no entry included)
- Ilderton - \$6 admission; \$5 membership; free parking; high school and children down free (ID required); gates manned from early A.M.
- Picton - \$7 admission; \$6 seniors; 12& under free; \$20 weekend pass (covers vendors); parking on grounds; \$7 membership (exhibitors privileges) - Everyone pays – including the president
- Brigden - \$6 admission; elementary school children free; \$15 weekend pass/ membership
- Use of wristbands
- Loonie / Twoonie day + \$10 barn dance
- Concessions – 1 pass per footage
- Take pass away on entry so it can't be passed on to someone else

4) **CREATING AND UPDATING YOUR PRIZE LIST**

- Keep up with the times
- Keep rules simple
- Have committee aware of what's going on at schools
- Prize money update
- Keep up with the crafts
- Computerize your prize list – publish it on the web
- Keep up with breed changes
- Have sponsors dedicate a class
- Drop prize money – ribbons only
- After pies & cakes are judged, leave slice of pie/cake in show case – give reminder to be sold by bake table by the slice with a drink – money can go to help defray prize money
- Have one specific person as a sponsorship person to bring in prize money for your fair
- Educational demos for people to take part in – junior, intermediate, senior – list in prize book
- Selling ads – get a marketing person - place mats
- Publish a number of prize books in large print for older exhibitors
- Getting changes from committees on-time is a challenge
- Sometimes have to get permission from school board to put books out through schools
- Photo winner on prize book
- Make poster competition to be theme of next year's fair
- Change Prize Book / List to Fair Book
- Checking list of members from previous year and revising classes accordingly
- Survey sheets from exhibitors suggesting book changes

- Have a working meeting to revise classes – bring other fair prize books to review
- Update prize money regularly – use sponsors to help augment prize payouts
- Get rid of ads in prize lists – they cost too much to print and mail
- Sponsors are so important
- Judges for wine classes are difficult to find

5) **DEALING WITH HEALTH ISSUES; RABIES, LIVESTOCK GUIDELINES, PET SHOWS AND PETTING ZOOS**

- Rabies – issue in certain parts of Ontario – some municipal health units require rabies vaccines for all animals – must show vaccine certificates
- Main problems seem to be with pets – was felt that most farms showing would have their animals vaccinated – problems may also be where fairs have their own petting zoos
- On-call vets – some fairs have vets on call – some vets are fair board members
- Petting Zoos – ensure hand washing stations are available
- Some fairs hire someone to do petting zoo, some do their own
- Issues with people putting children in pens with animals
- Improve fencing and have fair members staff the area
- Pet shows – some do not allow dogs due to fighting
- Proof of insurance – at livestock shows – ensure it is on registration / entry form
- Health inspectors – enforcing regulations – sometimes different regulations in different municipalities (eg. Hot water hand washing stations versus cold water stations!)
- Do your due diligence – ensure facilities available are signed properly

6) **SECURITY: FENCE JUMPERS, OPEN DRINKING, INAPPROPRIATE BEHAVIOUR**

- Use security to police perimeters – ensure they are accessible, ie cut trees/brush down
- If someone is seen or caught – have them pay on the spot or escort them out
- Balance problem between lost admission and spending money on grounds
- Demo derby – drinking out of area – license area, provide adequate security; search and seizure for private property – may put up sign “may search”, but don’t do it
- Police cannot do bag checks
- Discussion of security guards and new law regarding licensing (August 2008) – must have at least 1 licensed supervisor
- Concern regarding people entering grounds drunk --- turn them away
- Ensure a limited timeline in beer garden – issues after events
- Excessive drinking on grounds

- Pre-event walk-through with security and police – important to meet with everyone before the event regarding security, health issues, and policing
- Liquor control inspectors are required to identify themselves
- Question of security for non-fair functions (i.e. stag & does) etc.
- Some fairs have strict dry policy and avoid issues of drinking
- But is it better to have an area
- Volunteers/ staff need to be properly identified, i.e. shirts, badges, ID
- Hire a licensed security company (ISM, Tag, Gforce)
- Issue of excessive OPP presence
- OPP officers and auxiliary saves money
- Ensure there is a “dead zone” between fencing and second caution area
- 2-way radios for sit
- Concern regarding municipal by-laws that limit events and require excessive security
- Efficient entry – multiple gates; check bags, attach wrist bands; limit in/out privileges
- Write-up in paper re beer bottles and fence jumping to get into grounds – liquor shut down at 6
- Vandalism on barns – paintball
- Dog dirt – nobody picks it up
- Security checks – not policed
- Use of permanent marker on hands
- Use of fence with barb-wire on top – insurance and police okay
- Fairs switch security-members - interchange with another local fair to help each other out with security, a weekend apart
- Fencing is a great deterrent – use of temporary fence (i.e. Fast Fence) if grounds not fenced adequately
- Having local groups on gates gives continuity of enforcement
- To decrease chances of swarming (kids use texting and cell phones to congregate) --- deterrents web cameras and increased lighting
- No re-entry after 7 pm – posted... can pay again to come back in, but no in/out privileges
- Ensure your security company and police are event-savvy – they know what they’re dealing with

7) FOOD SAFETY AT YOUR FAIR (FOOD BOOTHS)

- To reduce bees and wasps – brown paper bags filled with air were hung by concessions
- To reduce flies – fly strips hung away from food
- Health boards check for – cutting boards, gloves, thermometers – ovens, fridges & freezers
- Check food service certifications – proper handling

- Food handling course can be done on-line – 15 modules, written test at the health unit
- Important to have good relationship and work with local municipal health unit
- Fire department check on propane licence
- Check extension and electrical hook-ups
- Safe food temperatures – fridge under 4C, chicken (cooked 78C), beef (cooked 74C)
- Danger zone – 4C to 60C
- Store raw food separate from cooked
- At the end of the day – all creamers, butter, relishes should be thrown out --- Do not put food back in large containers – better to be safe than sorry
- Pies – no cream pies – need to know where the pies came from
- Pie judging – retainer pies – check with health unit for rules regarding selling – donating
- Pie auction – is this allowed
- Pies on pie racks must be covered – cardboard cannot be used
- How do you best handle facilities to make sure the kitchen is clean, i.e. when you are renting the fair grounds

8) **NEW MARKETING TOOLS: WEBSITES, TEXT MESSAGING, FACEBOOK**

- What to put on website: admission map, schedule hours, prize book
- Keep navigation simple – too many pages are too difficult to go through
- Keep track of statistics – how many ‘hits’ on the site
- Using PDF’s on website – can be google searched
- Websites need to kept up-to-date ... ALL information needs to be checked
- Create more mailboxes
- Set up PayPal
- Ensure site is linked to county or town and other related organizations (i.e. OAAS, homecraft clubs, 4-H, livestock organizations)
- Advertise sponsors – provide web link to sponsors
- Should have more than one person familiar with updating website
- FaceBook / Twitter – great to invite people and provide info
- Good way to have people to fair
- User friendly
- Form of free advertising
- Blog on website
- Check privacy regulations
- Texting – not relevant for fairs – use for personal use

- Use the medium that the generation you are trying to reach is using

9) **KEEPING YOUR BOARD MEETINGS INTERESTING**

- Keep them short or a reasonable time length – who is responsible for time keeping
- Meetings should last no more than 1 ½ to 2 hours
- Social time should be after meeting – no redundant discussions
- What about meetings of the cliques? Should come – needs to be dealt with individually
- Everyone should have an opportunity to have a say
- Have committees discuss specific issues and bring back to general meeting
- Have committees submit written reports prior to meeting if possible
- Keep meeting on track or on agenda i.e. focussed – the chairman should have control
- Beating something to death – chairman should call the meeting to order and note
- Keep meeting on topic – no side meetings
- Executive should set agenda before meeting and distribute to all members
- Let secretary know you want item on the agenda
- Distribute minutes of last meeting well before meeting and include “to do” list at the end of the minutes
- If someone is late – should you review things that have already been discussed
- How many meetings should you have per year – some have general meetings every month
- Create committees to table hard to get done topics and bring the information back to the main board
- Try setting agendas and minutes to each topic (Major agenda: must get done / Minor agenda: if there is time)
- Must have tools at each meeting – Constitution & By-laws for new directors – have them sign something so they can’t say they didn’t know about them
- Motions that cause a lot of discussion needs to be table until end of meeting and if there is time to bring it back; otherwise put on agenda for next meeting
- Some meetings can be used as “brain storming” sessions instead of focussed agenda
- Bring in relevant speakers - schedule time for them to speak, leaving enough time to cover meeting topics
- Go round the table at end of meeting for last comments and concerns
- Have executive meeting prior to board meeting

10) **VANDALISM: HOW TO PREVENT IT AND HOW TO DEAL WITH IT WHEN IT HAPPENS**

- Increase lighting
- Install security system, i.e. cameras – security alarms on buildings
- Have citizens or members on patrol when grounds not being used – “neighbourhood watch”

- If you have continuing trouble, call police and let them know so they can be more vigilant as well
- Don't give people a place to 'gather'
- There is a new product by 3-M to spray on building – they someone spray paints, it can be cleaned off more easily
- Remove graffiti as soon after as it happens

11) **ENCOURAGING SCHOOLS TO EXHIBIT AT YOUR FAIR**

- Banners – have each school design their own using plastic table cloths / paper
- Have fair ambassador visit schools – talk about his/her experiences and the ag society
- Decorated burlap bags
- Took suggestion cards into schools in spring to ask what they would like to see at the fair
- Education director goes to schools and gets them to make poster
- Be sure to include curriculum-related categories
- Be persistent – bug, bug, bug
- For fairs in summer or September, have schools do work and hand in in June
- Don't forget the home schoolers
- Pumpkin seeds donated and given to schools – categories in fair book geared to showing the pumpkins that are grown
- Each week a section of the fair book is published in the local paper
- Teenagers – ensure you have categories for 10 to 12 and for boys and girls... keep changing classes
- Keep categories interesting (pet rocks, party hats, farm activities, pictures, duct tape, lego, milk posters, marshmallow castles, design CD cover, G8 summit, Olympics)
- Events at fair – corn pool (be careful of allergies) / loonies in the hay
- Have school displays instead of competitions
- Have sections for both displays and competitions
- Have cover design competition
- Contact high school art teachers
- Colouring contest – set out; different age categories; enter into draw for prizes or fair passes
- Competition on YouTube to promote fair
- Presentation to parent council
- Donation money to schools or individual classes for entering (\$50 - \$100) for library etc.
- Ask teachers to attend event before fair to get them excited or interested
- Invite schools to participate in parade
- Have a dinner meeting with representatives / teachers from every school (parents, council, teachers)
- Advertise at local library to reach home schooled children

- Don't forget daycares
- Provide bus to bring kids in – Ag awareness days / Ag Education tent
- Project pizza – all farms that grow items that go on pizza – at the end of day, the kids get a slice of pizza
- School trophy – competition where points accumulate and trophy awarded to school with highest points
- Individual trophies – “School Champ”

12) **AG AWARENESS – WHO IS YOUR TARGET AND WHAT DO THEY NEED**

[I had NO summary sheets for this topic !!! where did they disappear to ???]

13) **RECRUITING AND KEEPING YOUNG VOLUNTEERS AND DIRECTORS**

- Most volunteers come from family involvement
- Recruit from schools – 40 hour requirement for high school graduation; contact high school guidance office
- Put notices in papers, signs, advertising
- Assign to a junior director
- Assign new volunteers to program or section that they like or are interested in
- Keep them busy or involved throughout the year – e-mail chain
- Helping out in catering etc. – taking care of games – helping with parade – children's activity centre (10 kids per shift to run)
- Encouragement – listening to their ideas
- Offer volunteers food, tickets, rides or entrance passes as a ‘thank you’ – postcard to win something; bring it back as incentive
- Host an appreciation night for volunteers and exhibitors
- Have a membership committee – include youth directors to help
- Have a list of committees needing help
- Maintain a list of volunteers to keep contact and bring back – have an ‘application’ asking for their section choices, interests, time available
- Host a volunteer orientation pre-fair
- Keep ambassador coming with title ‘liaison director’ to tie the youth with the senior directors
- Boomer group – give details of what's needed; give job descriptions
- Paisley taking on new look – younger blood needed; has a bunch of 11 year olds want to form committee
- Embro – very young executive; baby show is their biggest event; brings in young families and school participation

- Dynamic of having younger executive – keep to meeting time limits; different problem solving techniques; has to do with different post-secondary backgrounds
- Some fairs have younger people around to help do the work, but don't necessarily want to be on the board
- Issue with post-secondary kids not around – gone off to school – how to get them back
- Issues with 30 year olds – young families, careers; commitment is a problem, demands of everyday life
- Most younger members involved have come through 4-H
- Have to keep up with modern times
- Create role descriptions
- Young people have connections for sponsorship
- Takes about 2 years to make change in roles, make sure people are aware of what's expected of them
- Seek out assistance or volunteers through guides /scout groups, teachers, guidance departments
- Need to fully develop your idea – who / what – don't involve directors
- Tell stories of the fair – support from older members – encourage them to ask for advice
- Volunteer award for most outstanding young volunteer

14) **RECOGNITION AND REWARDS FOR VOLUNTEERS**

- One day after the fair, pot luck
- Family skating party / Christmas dinner / Pig roast / catered dinner
- Appreciation day for members and kids
- Keep track of years of service and have recognition night; recognition awards given out at the opening of the fair
- Service pins from government for 5, 10 years etc.; OAAS service awards
- Student volunteers – require a minimum amount of hours to receive meal ticket
- Director of the year award
- Community awards – for family – for individual – for couple – most exhibit points and volunteerism
- Certificate of appreciation signed by president or committee chair – economical way of recognizing volunteers
- Present youth volunteer award at the school: i.e. in front of peers – may inspire more to help
- Recognizing the higher level members may give incentive to others coming up
- Pay volunteer's initial membership
- Weekend or day passes, ride passes for midway
- Provide lunch during event / hospitality suite for members and volunteers

- Post pictures of the board or a sign with a list of all the members & volunteers
- Permanent plaque listing recognition awards (ie 5 year, 10 year etc)
- Identify volunteers during event – i.e. ribbons, shirts (could be donated or sponsored)
- Saying thank you to all volunteers personally and asking for their in-put / ideas
- Post-event e-mail to everyone – can't say thank you enough ! – thank you cards
- Give guidance and instruction
- Have a volunteer coordinator to oversee volunteers
- Be aware of how volunteers are treated and not pulled in 500 different ways
- Watch for the volunteer who is always in the background working – sometimes just by asking, they will take a position on the board
- Having open meetings to the general membership – gets more people out and new directors coming up – business plus social – have small snacks at the end of the meeting

15) **ADAPTING YOUR FAIR TO BE MULTICULTURAL**

- Baking and culinary classes to include ethnic categories
- Go to their meeting places
- Send letters, fair books to churches and through schools
- Put notices up in specialty grocery stores
- Ask community members to sit on board
- Demonstrations, dancing
- Farming around the world exhibit as part of agricultural awareness / education
- Promote fair at other ethnic events – take part in their festivals
- Makes groups feel more comfortable at your event – more inclusive
- Discounted passes
- Multicultural tent / event
- Realize that all ethnic backgrounds eat and therefore are using agriculture
- Contact ethnic schools early and arrange for school day – give kids pass so they bring parents

16) **KIDZ ZONE – EDUCATING AND ENTERTAINING AT THE SAME TIME**

- Bicycle parade / races / pedal tractors
- Pet show
- Games of chance – grades 7/8 run games (paid)
- Spelling bee
- Maple the Cow (3 available in Ontario) – milk demonstrations
- Flower arranging – set up table for children to make arrangements

- Cake or cupcake decorating
- Partner with Rona or Home Depot to do kids activities / interactive
- Scouts / Guides – crafts
- Colouring contests – Kindergarten to grade 5 – kids must be present to win
- Scarecrow contest as a youth class – then use the entries to decorate youth display area
- Have a designated Kids area – ensure it is child proof – have controlled access - supervised
- Hay maze / straw fort / corn bin
- Potato stamping
- Mini putt
- Family theatre
- Frog jumping
- Bee keeping demonstrations
- Pig mobile (Pork Producers) / Chicken mobile (Egg Marketing Board)
- Educational – hand out posters – use government agencies – OAFE !
- Magic shows – training session – learn to do magic tricks
- Balloon man – teach children how to do
- For parents – child identity registration program – safe kids information
- Use youth to decorate the area
- Place foot prints on the floor to guide kids to the kids area
- Scavenger hunt using passports
- Grab bags / participation gifts
- School programs
- Jr. Ambassador – Mini Prince / Princess
- Have kids area sponsored

17) **HEMOCRAFT – HOW TO HAVE A SUCCESSFUL JUDGING DAY IN THE HALL – WHAT INFORMATION SHOULD YOUR JUDGES BE GIVEN**

- be on time
- be prepared – bring own equipment
- dress appropriately (lab coat)
- judging school book and fair book
- send books to judges ahead of time
- use judging contracts – sets out expectations of fair and remuneration as well as information regarding dates and times etc.
- ahead of event (i.e. day or week before), confirm that judge is coming

- greet your judges and ask if they need anything before judging begins – offer refreshments
- ask for judges' feedback [re book] – helps trim your fair book
- comments should be written on tags by judge only
- committee should know their section (area) too – same as judge
- ensure sections / areas are ready to be judged
- ask judge to do a 2nd class if you need help or if a lot of entries in a class

18) **HEMOCRAFT – NEW IDEAS FOR DEMONSTRATIONS AT YOUR FAIR**

- spinners & weavers
- rope - children participate making twisted rope (from plastic baler twine)
- baking demonstrations - cake decorating / pastry making
- flower arranging
- timed celebrity contests – cake decorating / shaking / auction off cake items
- button-sewing contest – on education day or as demonstration
- old-time classroom / school talks – very popular
- important to have good signage and/or menu of events – good visibility important
- teddy-bear making
- antique roadshow
- scrapbooking
- bath salts
- demo ideas found on internet
- marketing boards
- competition making sundaes
- sheep shearing : shearing to spinning
- blacksmith (Parks Canada)
- caning chairs
- carving
- pottery
- homemade jewellery
- knitting / tatting / embroidery – hands-on
- horticultural
- have cut out wooden shapes for children to paint and take home for a nominal cost
- Home Depot / Rona – come in with small wood projects

- jello-dip – large bucket with jello – hide 20 keys in jello – kids dig their hands in and bring out a key and try in prize box – only one key will open box
- dream catchers
- towel / napkin folding
- first response – bring fire truck, take blood pressure, let kids climb on truck
- what to do with your gardens in the fall
- have judges on hand to answer questions
- mini-quilt – people could do some quilting on it
- agri-museum – do butter making / ice cream

19) **HEMOCRAFT – FUND RAISING IDEAS; WHAT WORKS, WHAT DOESN'T**

- Auction pies at fair “Country Pie Auction” (Thorndale) - Could pay up to \$400 per pie !
- Also auction other desserts, i.e. cakes
- Quilt auction or draw: could be a quilt block challenge – idea – give 3 tickets as a “thank you” to each person who make a block
- Cookbooks - \$10 each – profit approximately \$5 per book
- Fashion Show - raised \$5000 – Brampton: used fairgrounds building so almost no expense; \$20 per ticket – serve cheese & crackers on table; bar – buy wine, pop, water; Runway – from rental and sponsor; Decorations – landscape sponsor
- Garden Tour - 10 gardens \$10 per person; Thank you wine & hors d'oeuvres for volunteers and garden owners
- Garage Sale - \$15 per table or 8 foot space could be “Mom to Mom” sale, maybe at back to school time; sell coffee, snacks
- Craft Sale – Christmastime: rent space \$25-\$75 charge; kitchen – sell lunch, snacks, raffle
- Luncheon – euchre after
- Dinners – Catering e.g. Thorndale “Men’s Night” - \$20 per ticket – entertainment from Yuk Yuks; “Ladies Night” – murder mystery, yuk yuks – men cater ! - \$30 per person – includes 2 drink tickets
- Basket draw – have volunteers donate items and then auction off
- Teddy bears donated and raffled off
- Sponsors for specific classes
- Dance to raise money for ambassador
- Invite marketing boards to do demonstrations